

Dear Hobby Shop,

Once again, I would like to thank all of you for supporting *N-Scale Magazine*. Over the past year, as you know, the United States Post Office has increased its rates once again. Not only was there a rate increase, but there was also a change with regards to all periodicals. The USPS no longer allows magazines to ship second class to Canada or any foreign country, leaving only first class as an option at a very high rate. I have found a way around this through my printer. The Canadian magazines are now being trucked directly into Canada from where it is printed in Midland, Michigan, and all foreign copies are dropped at a major distribution point and then trucked from there. This has helped to keep costs down somewhat. Unfortunately, there was also an increase in printing and paper costs. Therefore, I have had to increase the cover price of *N-Scale Magazine*. I am always looking at ways to keep costs down, passing it along to my customers, and will continue to do so. Although when it comes to shipping costs, I think we're all in the same boat. Again, thank you for your continued support and understanding. New pricing will take effect with the January/February 2008 issue.

N-SCALE MAGAZINE

Retail - \$6.00 • Wholesale - \$4.80 • Can/For Wholesale - \$5.80

ORDERS

Orders can be initiated or changed at any time. There is no minimum order.

PAYMENT

All invoices will be mailed on the first month of cover date. Terms are Net 30 days. Visa and Mastercard is also accepted for your convenience. Magazines will <u>NOT</u> be shipped to accounts that are 60 days past due.

RETURNS

Please return the top third of the front cover for full credit.

SHIPPING

Magazines are shipped by second class mail on the 15th of the month, one month prior to cover date.

DEALER LISTING

A dealer listing has been requested over the years for *N-Scale* Magazine. It is a page devoted to hobby shops who carry the magazine. The cost is only \$20.00 per issue. If you are interested, please fill out the form provided below and mail it to Platinum Rail Publications. Your account will be billed <u>each issue.</u>

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